What online platform is being used for APPA’s 45th Annual Training Institute?
BigMarker, the #1-rated interactive video platform.

Do we need to build new content to fit the expo hall or can we use our existing material?
You may use existing documents and materials. There will be some sizing requirements (i.e., for your logo) provided within this deck. Uploading company descriptions, bios, PDFs, links, and video are all possible.

When is the Expo Hall open?
Tuesday, August 25 10:00am - 7:00pm Eastern Standard Time
Wednesday, August 26 10:00am - 7:00pm Eastern Standard Time
Thursday, August 27 10:00am - 7:00pm Eastern Standard Time

You are not required to be present at your booth at all times; you can turn your live chat feature off at any time. APPA will provide ample opportunity for attendees to engage with your booth while attending the training institute.

Will we be able to customize our booth?
All booth sizes give you the ability to add your logo, image, and company title/tagline to the exterior. That branding carries throughout your booth, where you can also provide information about your company and representatives/presenters.

Can we conduct demos in our booth?
Yes. This feature is available, depending on what tier or add-ons your company may choose. You can set up meetings or mini presentations within your booth to demonstrate or showcase your products and services. You can advertise within your booth that you will be presenting at a set date/time and those who are interested can join at that time. There are various breaks in between sessions so you will have several opportunities.

How does the live chat feature work?
This is a feature that can be turned on and off at any time during the training institute. It is one section of your booth and when you have it turned on, you should have someone available to answer questions from attendees. When it is turned off, attendees can leave a message for you to respond at your convenience. Chatlogs and Q&A sessions will be available to download until September 4.

Will I have access to any engagement data as it relates to my booth?
Yes. Engagement data will be captured during the training institute, and that information will be shared with you.
Will there be incentives for attendees to visit your booth? Broadcast announcements will be made throughout the training institute, and various gamification options will be available to encourage attendees to visit the expo hall.

This is what a full “floorplan” will look like on the expo hall landing page.
BASIC BOOTH PACKAGE (SOLD OUT)

Includes two training institute registrations (additional registrations are available at $170 per person)

EXTERIOR OF BOOTH

1. Regular sized signage in expo hall (284 x 162px)
2. Company logo
3. Company title/tagline (30 characters)

INTERIOR OF BOOTH

4. Static company logo
5. Booth description 80-90 words visible with “Read more”
6. PDF handouts for visitors
7. Polling: Ask attendees to answer questions and determine if they can see results
8. Q&A: live moderated Q&A session with attendees
9. Booth “presenter” name, image, 25 word bio, social profile links

COST

$500 Non-Profit
$800 For-Profit

EXPO HALL LANDING PAGE GRAPHICS DIMENSIONS EXAMPLE
ENHANCED BOOTH PACKAGE (SOLD OUT)

Includes four training institute registrations (additional registrations are available at $170 per person)

EXTERIOR OF BOOTH
1. “Large” sized signage in expo hall (284 x 332px - increased visibility)
2. Company logo
3. Company title/tagline (30 characters)

INTERIOR OF BOOTH
4. Clickable banner from within booth (1300 x 112px)
5. Choose to run live or automated video from within your booth
6. Offers: Push booth visitors pop-up or slide-out call-to-actions
7. PDF handouts for visitors
8. Polling: Ask attendees to answer questions and determine if they can see results
9. Booth description 80-90 words visible with “Read more”
10. Q&A : live moderated Q&A session with attendees
11. Booth “presenter” name, image, 25 word bio, social profile links

COST
$1,200 Non-Profit
$1,500 For-Profit

EXPO HALL LANDING PAGE GRAPHICS DIMENSIONS EXAMPLE
“BETA” SPONSOR PACKAGE (SOLD OUT)

Includes six training institute registrations (additional registrations are available at $170 per person)
Sponsor recognition in training institute marketing eblasts

TRAINING INSTITUTE WIDE BENEFITS
Clickable banner in a workshop session
Logo within general session slidedeck
Logo on official training institute website

EXTERIOR OF BOOTH
1. “Large” sized signage in expo hall (284 x 332px - more prominent than the Enhanced Booth)
2. Company logo
3. Company title/tagline (30 characters)

INTERIOR OF BOOTH
4. Clickable banner from within booth (1300 x 112px)
5. Choose to run live or automated video from within your booth
6. PDF handouts for visitors
7. Polling: Ask attendees to answer questions and determine if they can see results
8. Offers: Push booth visitors pop-up or slide-out call-to-actions
9. Booth description 80-90 words visible with “Read more”
10. Q&A: live moderated Q&A session with attendees
11. Booth “presenter” name, image, 25 word bio, social profile links

COST
$2,500 Non-Profit
$2,500 For-Profit

EXPO HALL LANDING PAGE GRAPHICS DIMENSIONS EXAMPLE
EXPO HALL LANDING PAGE WITH GRAPHICS AND TAGLINES

1. Oculus Presents: The Future of VR
2. The Future of Smart Home
3. In 3 Hours: Waze Carpool: What If Our Roads Were Less Crowded?

EXPO HALL INTERIOR OF BOOTH PAGE GRAPHICS DIMENSIONS EXAMPLE

4. Oculus Quest $369 Today: $369
5. Check out the insane responsiveness as Jerrr aims. The latest games feature unparalleled accuracy.
6. VR/VIEW Magazine, Get 3 Months Free
7. Oculus Showdown: Try the Hottest Game
8. View Offer
9. ASGCT 2020
10. TODAY'S PRESENTERS
   - Sofia Yang
   - Jessie York
11. Game Developer @ X
   - Futurist @ x.media

ASGCT / Oculus Presents: The Future of VR
LIVE 947
Q&A Polls Giveaways
Offers Handouts

Introducing the New Oculus Quest System Experience
The VR platform of the future must enable people to multitask easily, navigate between apps seamlessly, stay connected with others, and quite simply do more. From gaming to media and entertainment, from social experiences to getting work done, VR as the computing platform will sup

Read more
“ALPHA” SPONSOR PACKAGE (SOLD OUT)

Includes ten training institute registrations (additional registrations are available at $170 per person)
Sponsor recognition in training institute marketing eblasts

PRE-TRAINING INSTITUTE BENEFITS
Logo within general session slidedeck
Logo on official training institute website (highest visible position)

TRAINING INSTITUTE WIDE BENEFITS
Clickable banner in a general session
32 word custom post in networking lounge by APPA
60-seconds of total air-time for your “infomercial” shown pre-general session(s). (MP4 due 8/3/2020).

EXTERIOR OF BOOTH
1. “Jumbo” sized signage in expo hall 576 x 332px - maximum visibility!
2. Company logo
3. Company title/tagline (30 character)

INTERIOR OF BOOTH
4. Clickable banner from within booth (1300 x 112px)
5. Choose to run live or automated video from within your booth
6. PDF handouts for visitors
7. Polling: Ask attendees to answer questions and determine if they can see results
8. Offers: Push booth visitors pop-up or slide-out call-to-actions
9. Booth description 80-90 words visible with “Read more”
10. Q&A: live moderated Q&A session with attendees
11. Booth “presenter” name, image, 25 word bio, social profile links

POST TRAINING INSTITUTE BENEFITS
60 minute post-training institute webinar. (Must be scheduled by December 15, 2020.)

COST
$5,000 Non-Profit
$5,000 For-Profit

EXPO HALL LANDING PAGE GRAPHICS DIMENSIONS EXAMPLE

45th Annual Training Institute - Value and Vision: A Virtual Experience
Expo Hall
RESERVATION CONTRACT

Company Name ____________________________________________________________

Contact Person________________________________________ Title________________________

Address________________________________________________________________________________

City _____________________________ State __________________________

Zip ______________________________ Country __________________________

Phone ___________________________ Fax __________________________

Email ________________________________________________________________

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PAYMENT
☐ Check Enclosed

For credit card payments, please call 859.244.8206

Reserve a booth online at
https://form.jotform.com/appaforms/vti-exhibit-sponsor-reservation

FAX, MAIL, OR EMAIL CONTRACT TO:
Darlene Webb, Exhibit Coordinator
1776 Avenue of the States, Lexington, KY 40511
Fax: 859.244.8001
APPAExhibits@csg.org